

Short Course Title	Strategic Procurement
Course Description	<p>This short course is designed to develop a sound understanding of the procurement function and develop a clear understanding of the roles, responsibilities and process flow within a procurement division. The course looks at the strategic purchasing principles taking into account statistical methods to purchasing and forecasting and also takes into account global practice and the importance of negotiation. The following topics will be covered during this short course:</p> <p>The Purchasing Process; Procurement Strategy; Industrial Buying Behaviour; Understanding of Process; Capability Analysis; Forecasting; Globalisation; Purchasing; Supplier Selection; Purchasing and Business; Strategy; Cost Approaches and Techniques; Negotiation Techniques and Rules of Conduct.</p>
Admission Requirements	<p>The minimum admission requirements for admission to the Strategic Procurement short course are:</p> <ul style="list-style-type: none"> • Twenty three years of age. • Three years business experience. • Senior certificate or NQF 4 equivalent.
Delivery Methodology	Contact Sessions
Duration	36 contact hours / 5 Full days
Price	Refer to BSU Fee Schedule
Enquiry Contact	bsuenquiries@dut.ac.za / 031 -373 5710/ 5762